

Partner Services

IBM TotalStorage Productivity Centre for Fabric Packaged Demonstration



DESCRIPTION

A Partner Services consultant will demonstrate TPC for Fabric in an IBM SAN environment.

DELIVERABLES

Demonstration of the following:

- Overview of Topology Viewer and mechanics
- How to use features
- Identifying SAN topology from both a server and storage perspective
- Managing fabrics
- Reporting on Fabric, ports
- Identifying storage devices

CUSTOMER BENEFITS

The customer will benefit from:

- The technical experience and expertise in a guided demonstration.
- Increased confidence that they can proceed with the products promotion and sale derived from the knowledge gained from the demonstration.
- A full interactive session with the option to have 'hands on' if desired.
- Saved time and future discrepancies that may otherwise occur from an unguided, literature based product brief.

ENVIRONMENT

The TPC for Fabric demonstration will consist of:

- SAN Fabric based on IBM SANB16-2 switches
- IBM SVC, NAS5200-A20, DS4300, DS4700 and DS6000
- TS3200 LTO3 FC Tape library
- IBM System p servers including server virtualisation

For further assistance please contact your Account Manager or the Partner Services Hotline on 0871 230 4999 or email partner.services@bellmicro.eu

PARTNER SERVICES – THE NATURAL CHOICE

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